Financial Information,
Resources, Services, and Tools

## Student Loans and Repayment Strategies

## Prepared for the Graduating Class of 2016

## Presenter's name <br> Presenter's title <br> Spring 2016

## Why do I Need to Know This?

## Oh, That's Why!

## Agenda

Know Your Loans

What Happens After Graduation

Repayment Plans
How Repayment Looks in Residency

Other Considerations

## Online Resource

## Education Debt Manager (EDM)

Education Debt Manager
For Graduating Medical School Students

## www.aamc.org/first/graduating-edm

## Know Your Loan Portfolio

## Class of 2015 Indebtedness

## Refer to page 3

## Median MD School Debt: \$183,000

## PUBLIC

PRIVATE

## \$180,000

## \$200,000

Source: AAMC 2015 Graduate Questionnaire (GQ)

## Got Private Loan Debt? see page 61

## Master Promissory Note

## Refer to page 9

## Is a contract with the lender

Has a multi-loan feature
Details terms and conditions
Includes rights \& responsibilities

## Rights and Responsibilities

## Refer to page 9

## Prepay any federal loan without penalty <br> $\checkmark$

## Rights include...

## Change repayment plans

Request a deferment or forbearance

Request a shorter repayment schedule

Review your promissory note for all rights

## Rights and Responsibilities

## Refer to page 9

## Make on time loan payments

Make payments despite non-receipt of bill

Notify the servicer of changes in contact info

## Complete exit counseling

Review your promissory note for all responsibilities

## A Serious Obligation

## Refer to page 9

## Student loans must be repaid



## Consequences

## Refer to page 10

## Delinquency

- Reported to credit bureaus
- Negatively affects credit


## Default

- Entire balance due immediately
- Additional charges, fees, and collection costs
- Negatively affects credit
- Garnished wages and tax returns
- Withheld Social Security and disability benefits
- Responsible for legal fees and court costs
- Ineligible for additional student aid
- Other federal debt collection methods


## Loan Discharge

## Refer to page 11



## Finding Your Federal Loans

## Refer to page 6



## Subsidized Versus Unsubsidized

## Refer to page 12

## Subsidized

Direct Subsidized
Perkins Loans*
Primary Care Loans

- Loans for Disadvantaged Students*
- Institutional Loans
(some)
- Consolidation Loans (underlyng subsidized loans)


## Unsubsidized

Direct Unsubsidized
Direct PLUS

- Private Loans
- Institutional Loans (some)
- Consolidation Loans (underlyng subsidized loans)


## Fixed Interest Rates for the Class of 2016

## Refer to pages 13-14



* Perkins, PCL and LDS Loans are disbursed at a fixed rate of 5\%. All loans shown have a fixed interest rate.


## Capitalization

## Refer to page 15

## Addition of unpaid interest to the principal

## \$183,000 <br> 

Principal + Interest
\$212,800


Larger Principal

## Repayment Tips

## When sending voluntary payments:

1) Send as a separate payment

- Instruct to APPLY NOW
- Specify the loan to apply it to (high interest rates are the priority)

2) Verify payment was applied as requested


## When possible, pay the interest on your loans before they capitalize!

## After Graduation

## Grace

## Refer to page 17

## The path for some loans



## Loan Repayment Timeline

## Refer to pages 17-18



## www.aamc.org/first/timeline

| Institutional |
| :--- |
| Loan |
| Private Loan |
| Enrolled |

Possible Grace, Deferment, or Forbearance
Consult your financial aid office; check promissory note

Possible Grace, Deferment, or Forbearance
Varies by lender; check prom issory note

Repayment ${ }^{3}$

Repayments

## Postponement Options

## Refer to pages 19-20

Contact the loan servicer to apply

## Forbearance

## Deferment

Request 30-days before needed

## Postponement Options

## Refer to page 19

## Deferment

Subsidized loans are interest free
Interest accrues on unsubsidized loans
Contact each loan servicer to apply
Strict requirements to qualify

NOTE: For more details, or to request a deferment or forbearance, contact each loan servicer.

## Postponement Options

## Refer to page 20

## Forbearance

Interest accrues on all loans Interest will capitalize

Contact each loan servicer to apply
Request 30-days before needed

NOTE: For more details, or to request a deferment or forbearance, contact each loan servicer.

## Postponement Options

## Refer to page 20

## Medical Residency Forbearance

## Postpones payments in annual increments

## Capitalization may occur at end of residency

(if increments occur back-to-back throughout residency)

## An option for medical residents/interns

NOTE: Request increments in a timely manner to avoid unnecessary and additional capitalization.

## Repayment Plans

## Loan Repayment

## Refer to pages 34-35



AAMC Monthly Payment Estimator for Medical Students-Direct Unsubsidized Loans

|  |  | standard | Extended | 18 R | PayE | repare |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Laon } \\ & \text { Amount } \end{aligned}$ | Balance <br> at <br> Repayment | ${ }_{\text {Torm }}^{\text {loar }}$ | (erm | Post-Residency <br> Pxyment and Years ( $\$ 440$ - $\$ 550$ during res.) | Post-Residency <br> Payment and Vears <br> ( $\$ 300$ - $\$ 360$ during res.) | Post-Residency Payment and Vears ( $5300-5360$ during res.) |
| \$100.000 | \$116,306 | \$1,296 | 5756 | \$1,296 for 10.6 yrs. | \$1,296 for 11.6 yrs | \$1,744-51,964 for 69 yrs. |
| \$130.000 | \$127,937 | \$1,426 | 5831 | \$1,426 for 10.8 yrs | \$1,426 for 11.8 yrs | 51,744. 82,014 for 78 yrs |
| \$120,000 | \$139,567 | \$1,556 | 5907 | \$1,556 for 11.1 y ys | \$1,556 for 11.9 yrs | \$1,744.52,065 for 86 yrs |
| \$130,000 | \$151.198 | \$1,685 | \$982 | \$1,685 for 12.11 yrs. | 51.685 for 11.3 y Ts | \$1,744.52,118 for9 5 yrs |
| \$140.000 | \$162.829 | \$1,815 | 51.058 | \$1,815 for 11.4 .4 yrz | \$1,744-51,815 for 12.2 yrx | \$1,744-82, 172 for 10.4 yrs. |
| \$150.000 | \$174,459 | \$1,944 | \$1.133 | \$1,944 for 11.6 yrs. | $51,744-51,944$ for 12.8 yrs | \$1,744-52,227 for 11.3 yrs |
| \$160,000 | \$186,090 | \$2,074 | \$1,209 | \$2,074 for 11.8 yrs. | \$1,744-82,074 for 13.6 yrs | \$1,744-52,284 for 12.3 yrs |
| \$170,000 | \$197.720 | 52,204 | 51,284 | 52,204 for 11.8 yra | 51,744.52,204 for 14.6 yrs | 51,744-52,342 for 133 yrs |

$\$ 180.000$
$\qquad$ tocsen by medicals ichool borrrwers for s full list of al

 payment amounts, They aro estmatess only, basod on
federar reoulatios, and are subect to hange Naives are
rounded to the nearest dollar.) Please contsct y yur servcer(s) to discuss your exact balance
and payment amounts The loan amountis assumed to be
 Ior the firty yest, then $541 \%$, then $621 \%$, then $5.84 \%$
for the final year of medical school. Four years of medical school, then a six-month grace
period wht the capitaitatuon of all
Dccrcuud interest
 The IBR, PAYE, and REPAYE val The IBR, PAYE, Ond REPAYE
the following assumptions:
Family sizo of one in the 48

- Monthly onymen in the 48 convoroun statel
$\qquad$

Wil vary depending on bcotrower solarystpend amounis
- After a fouryear residence, the borrower earns a staruing
which may rowith in wome level of loan forgiveroms




## Repayment Plans

## Refer to pages 36-37

## Effects on the total repayment costs



Forbearance Durina Dan:danry

| Forbearance Durina Dasidinerv |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly <br> Payment During <br> Residency | Repayment Plan | Repayment Years after Residency | Estimated Monthly Payment after Residen | Interest Cost |  |
| \$0 | Standard | 10 | \$2,900 | \$164,000 | \$347,000 |
| \$0 | Extended | 25 | \$1,700 | \$322,000 | \$505,000 |
| \$0 | Graduated | 10 | $\$ 1,300$ for 2 years then $\$ 3,400$ for 8 years | \$177,000 | \$360,000 |
| \$0 | ICR | 7.2 | $\begin{aligned} & \$ 3,600 \text { to } \$ 3,800 \text { over } \\ & 7.2 \text { years } \end{aligned}$ | \$138,000 | \$321,000 |
| \$0 | IBR | 10.5 | $\begin{aligned} & \$ 2,600 \text { to } \$ 2,900 \text { over } \\ & 10.5 \text { years } \end{aligned}$ | \$170,000 | \$353,000 |
| \$0 | PAYE | 17 | $\$ 1,700$ to $\$ 2,600$ over <br> 17 years | \$245,000 | \$428,000 |
| \$0 | REPAYE | 17 | $\$ 1,700$ to $\$ 2,600$ over <br> 17 years | \$245,000 | \$428,000 |

## Debt Fact

## Cl The lower the monthly payment, the higher the overall cost 99

## Repayment Plans

## Refer to pages 22-23

## Traditional

> Monthly payments for the entire repayment term are calculated up-front and

## $\$ 2,370$ mo

## \$1,380/mo

## \$1,080/mo

## Repayment Plans

## Refer to pages 24-31

## Income-Driven

## $\$ 690$ /mo

## \$440/mo

## Monthly payments are based on income and other factors recalculated annually.

## $\$ 300 / \mathrm{mo}$

## What's the Catch?

## How are these payments possible?



## Payments: Income-Driven Repayment (IDR)

## Refer to pages 24-31



## Payments: Income-Driven Repayment (IDR)



## Terms: Income Driven Repayment (IDR)

## Refer to pages 24-31



## IDR Plans: Eligibility Requirements

## Refer to pages 24-31



## IDR Plans: Eligibility Requirements

## Refer to pages 24-31



## The Test for a PFH

## Refer to page 25

## Partial Financial Hardship (PFH)

## \$2,370 / mo

## $\$ 440$ (IBR) or \$300 (PAYE)

## Must have PFH to enter into IBR or PAYE

- Can remain in IBR or PAYE in subsequent years, even without a PFH
- Must submit annual documentation
- Max payment in IBR or PAYE is the Standard amount (determined when entering the plan)


## IDR Plans: Eligibility Requirements

## Refer to pages 24-31



## "New Borrower" Defined

## Refer to page 28

## Two Requirements



1) No outstanding loans on October 1, 2007 or paid-off all outstanding loans before receiving a new loan on or after 10/1/07

## AND

2) Received a Direct Loan disbursement on/after October 1, 2011

## Develop Your Own "Best" Strategy

It's not about the best one

It's about what fits with your life and financial goals


## Options During Residency

## Decision Time: 6 Months Post-Graduation



## Which Option to Choose?



## Dr. Internal Medicine (General)

## Student Loan Debt: \$183,000

Career: Internal Medicine
Residency Length: 3 years
Debt: \$183,000
Post-Residency Y-1 Salary:\$180,000


## Dr. Internal Medicine

## Student Loan Debt: \$183,000

| Repayment <br> Plan | Total <br> Years | Post- <br> Residency <br> Payment <br> (range) | Total <br> Repayment <br> Amount | Forgiven | Lowest <br> Cost | Highest <br> Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay As You <br> Earn (PAYE) | 20 | $\$ 1,500-$ <br> 2,200 | $\$ 377 \mathrm{k}$ | $\$ 46 \mathrm{k}$ |  |  |
| Revised <br> PAYE <br> (REPAYE) | 21 | $\$ 1,500-$ <br> 2,200 | $\$ 393 \mathrm{k}$ | -- |  | $\mathrm{-}$ |
| Income- <br> Based (IBR) | 15 | $\$ 2,200-$ <br> 2,400 | $\$ 344 \mathrm{k}$ | -- | $X$ |  |

## www.aamc.org/medloans

## Dr. Internal Medicine

## Student Loan Debt: \$250,000

| Repayment <br> Plan | Total <br> Years | Post- <br> Residency <br> Payment <br> (range) | Total <br> Repayment <br> Ammunt | Forgiven | Lowest <br> Cost | Highest <br> Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay As You <br> Earn (PAYE) | 20 | $\$ 1,500-$ <br> 2,200 | $\$ 377 \mathrm{k}$ | $\$ 285 \mathrm{k}$ | X |  |
| Revised <br> PAYE <br> (REPAYE) | 25 | $\$ 1,500-$ <br> 2,400 | $\$ 517 \mathrm{k}$ | $\$ 189 \mathrm{k}$ |  |  |
| Income- <br> Based (IBR) | 21 | $\$ 2,200-$ <br> 3,300 | $\$ 568 \mathrm{k}$ | -- |  | O |

## www.aamc.org/medloans

## Dr. Internal Medicine

## Student Loan Debt: \$325,000

| Repayment <br> Plan | Total <br> Years | Post- <br> Residency <br> Payment <br> (range) | Total <br> Repayment <br> Amount | Forgiven | Lowest <br> Cost |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Highest <br> Cost |  |  |  |  |  |
| Pay As You <br> Earn (PAYE) | 20 | $\$ 1,500-$ <br> 2,200 | $\$ 377 \mathrm{k}$ | $\$ 503 \mathrm{k}$ | X |

## www.aamc.org/medloans

## Dr. ObGyn

## Student Loan Debt: \$183,000

Career: Obstetrics \& Gynecology
Residency Length: 4 years
Debt: \$183,000
Post-Residency Salary:\$230,000

## Dr. ObGyn

## Student Loan Debt: \$183,000

| Repayment <br> Plan | Total <br> Years | Post- <br> Residency <br> Payment <br> (range) | Total <br> Repayment <br> Amount | Forgiven | Lowest <br> Cost | Highest <br> Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay As You <br> Earn (PAYE) | 18 | $\$ 2,000-$ <br> 2,400 | $\$ 383 \mathrm{k}$ | $\$ 0 \mathrm{k}$ |  | X |
| Revised <br> PAYE <br> (REPAYE) | 17 | $\$ 2,000-$ <br> 2,600 | $\$ 348 \mathrm{k}$ | $\$ 0$ | X |  |
| Income- <br> Based (IBR) | 16 | $\$ 2,400-$ <br> 2,400 | $\$ 363 k$ | $\$ 0$ |  |  |

## www.aamc.org/medloans

## Dr. ObGyn

## Student Loan Debt: \$250,000

| Repayment <br> Plan | Total <br> Years | Post- <br> Residency <br> Payment <br> (range) | Total <br> Repayment <br> Amount | Forgiven | Lowest <br> Cost | Highest <br> Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay As You <br> Earn (PAYE) | 20 | $\$ 2,000-$ <br> 2,800 | $\$ 470 \mathrm{k}$ | $\$ 166 \mathrm{k}$ | X |  |
| Revised <br> PAYE <br> (REPAYE) | 24 | $\$ 2,000-$ <br> 3,100 | $\$ 596 \mathrm{k}$ | $\$ 0$ |  | X |
| Income- <br> Based (IBR) | 17 | $\$ 3,000-$ <br> 3,300 | $\$ 521 \mathrm{k}$ | $\$ 0$ |  |  |

## www.aamc.org/medloans

## Dr. ObGyn

## Student Loan Debt: \$325,000

| Repayment <br> Plan | Total <br> Years | Post- <br> Residency <br> Payment <br> (range) | Total <br> Repayment <br> Amount | Forgiven | Lowest <br> Cost | Highest <br> Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay As You <br> Earn (PAYE) | 20 | $\$ 2,000-$ <br> 2,800 | $\$ 470 \mathrm{k}$ | $\$ 410 \mathrm{k}$ | X |  |
| Revised <br> PAYE <br> (REPAYE) | 25 | $\$ 2,000-$ | $\$ 652 \mathrm{k}$ | $\$ 287 \mathrm{k}$ |  |  |
| Income- <br> Based (IBR) | 22 | $\$ 3,000-$ <br> 4,300 | $\$ 799 \mathrm{k}$ | $\$ 0$ |  | X |

## www.aamc.org/medloans

## Dr. Cardiology

## Student Loan Debt: \$183,000

## Career: Cardiology

Residency Length: 6 years
Debt: \$183,000
Post-Residency Salary:\$330,000

## Dr. Cardiology

## Student Loan Debt: \$183,000

| Repayment <br> Plan | Total <br> Years | Post- <br> Residency <br> Payment <br> (range) | Total <br> Repayment <br> Amount | Forgiven | Lowest <br> Cost | Highest <br> Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay As You <br> Earn (PAYE) | 20 | $\$ 2,400-$ <br> 2,400 | $\$ 413 k$ | -- |  | $X$ |
| Revised <br> PAYE <br> (REPAYE) | 14 | $\$ 3,100-$ <br> 3,600 | $\$ 326 k$ | -- | $X$ |  |
| Income- <br> Based (IBR) | 19 | $\$ 2,400-$ <br> 2,400 | $\$ 402 k$ | -- |  |  |

## www.aamc.org/medloans

## Dr. Cardiology

## Student Loan Debt: \$250,000

| Repayment <br> Plan | Total <br> Years | Post- <br> Residency <br> Payment <br> (range) | Total <br> Repayment <br> Amount | Forgiven | Lowest <br> Cost | Highest <br> Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay As You <br> Earn (PAYE) | 20 | $\$ 3,100-$ <br> 3,300 | $\$ 572 \mathrm{k}$ | $\$ 16 \mathrm{k}$ |  |  |
| Revised <br> PAYE <br> (REPAYE) | 18 | $\$ 3,100-$ <br> 3,900 | $\$ 503 \mathrm{k}$ | -- | X |  |
| Income- <br> Based (IBR) | 20 | $\$ 3,300$ | $\$ 591 \mathrm{k}$ | -- |  | X |

www.aamc.org/medloans

## Dr. Cardiology

## Student Loan Debt: \$325,000

| Repayment <br> Plan | Total <br> YearsPost- <br> Residency <br> Payment <br> (range) | Total <br> Repayment <br> Amount | Forgiven | Lowest <br> Cost | Highest <br> Cost |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay As You <br> Earn (PAYE) | 20 | $\$ 3,100-$ <br> 4,100 | $\$ 622 \mathrm{k}$ | $\$ 232 \mathrm{k}$ | X |  |
| Revised <br> PAYE <br> (REPAYE) | 23 | $\$ 3,100-$ <br> 4,500 | $\$ 767 \mathrm{k}$ | -- |  |  |
| Income- <br> Based (IBR) | 21 | $\$ 4,300-$ <br> 4,300 | $\$ 809 \mathrm{k}$ | -- |  | X |

## www.aamc.org/medloans

## The FIRST Stop

## Refer to page 5

A tool for graduates!!

## Medloans ${ }^{\circledR}$ Organizer and Calculator

## $\leftarrow$


www.aamc.org/medloans

## Other Considerations

## Loan Forgiveness (PSLF)

Refer to pages 51-52

# Eligible Loans <br> + Qualifying Payments <br> + Qualifying Work 

## Public Service Loan Forgiveness

wWw.myfedloan.org

## Loan Forgiveness (PSLF)

Refer to pages 51-52

## Want to know more?



## Repayment Assistance



## Information on other programs:

## aamc.org/repayasst

Irp.nih.gov
nhsc.hrsa.gov
AAMC
National Institutes of Health (NIH)

National Health Service Corps (NHSC)

## Reasons to Consolidate

Refer to pages 53-54


## Should You Consolidate?

Refer to pages 56-57


## www.aamc.org/first/consolidatequiz


www.asmeorg/fRST

## Should I Refinance?

Refer to pages 58-59


## www.aamc.org/first/shouldirefinance




2 Wil you be working in puticic serike? (Tisis may incule wakk dring residenc. feltorstip and/orin an cademicic institution)





3. Wh the pyyments be alfoctatie andfor is postponing pymment an options during restenco?


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```
SNIT
Cmoca warm toy, m
monk nom
hasem us
Say Comected
```



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0 =0%***
Contact FRST
nac
```

(bafmo

## Taxpayer Relief Act of 1997*

Refer to page 60

|  | Full Deduction | Partial <br> Deduction | NO Deduction |
| :---: | :---: | :---: | :---: |
| Single | $\$ 65,000$ or less | $\$ 65,001$ to <br> $\$ 79,999$ | $\$ 80,000$ or <br> more |
| Married <br> filing <br> Jointly | $\$ 130,000$ or <br> less | $\$ 130,001$ to <br> $\$ 159,999$ | $\$ 160,000$ or <br> more |

Max student loan interest deduction: \$2,500/year
May be eligible: Voluntary payments \& capitalization

* Numbers reflect effect of MAGI on Student Loan Interest Deduction for 2015.


## www.irs.gov/publications/p970

## The Next Steps

## Refer to page 62



| STEP 1 Immediately | ohganar your loans culan <br> - What ines of buss doy <br> - When is the first perment due? |
| :---: | :---: |
| STEP 2 <br> 30 Days Prior to <br> Greduation | handir tonns without a Giact ploig om pancizal <br> - Contact the serices to request ecther a repayment plin to pay unser or forbearance to postpone peyment. <br> CONSIDER payang some of the AcCrutd nterest <br> - Check wath the sevicens to determine when your loans will capidice. |
| STEP 3 Upon Graduation | CONSOLDATION IS AN OPTON <br> - Applations can te witenited and processed inrenediataly, or a repuest an be male and bie appication will be processed at (of nes the end of the grace period. Consoldation procesting tives 10-60 den |
| STEP 4 <br> When Reiderecy <br> koim | YOU NOW qualify for A mandatoly midical hesiotwcy <br> forbearnicice see pas 20 <br> - As a vesibent you are athe to postone payments through this <br> foteusance (ganted in monul inceenent) <br> - If you desier PSU, fenployment Cetifiction forrs ar Consoldition applation may be submithd to the appoprite senice now or any trine in the futue (see pase 52) |
| STEP 5 <br> sobus mor to the Ind of the Grace Percod | F YOU WANT TO BE IN AN INCOME-DRIVEN REPAYMENT MLAN submir Youl final Apflication to the toAn seivicth <br>  plan chosen. |
| STEP 6 <br> 30 Devs pher so the Inf of the Girace Perica | DECIDE \# YOU WIL FOSTHONE OR BEGIN REPAYMENT <br> - Topasine <br> - To postpone peyment, contact the semikers to drams <br> postronement optionk <br> - lostart maimp pirments, contact the emicen to selecta repayment plan-- you hive not alicaly done so. |
| STEP 7 <br> Appreximately 90 days frior to lit Inding Ending |  <br> Comimut my your mcome orvem man <br> - Repeat theis step annualy as appropriste <br> - If a postponment option is being used, then mapplication is needed 30 dass before the end of the lst year. |

## Support Along The Way



## "An investment in knowledge always pays the best interest"

# Questions? FIRST@aamc.org 

## Learn

Serve
Lead

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